

Creating exceptional customer experiences



OVERVIEW

Founded in 2020, DoControl is the leading SaaS Security Platform (SSP) modernizing CASB and DLP to secure SaaS applications. DoControl helps organizations expose their SaaS risk surface, monitor user and OAuth app activity continuously, and automatically remediate it over time through granular, contextual, and drag-and-drop workflows.

DoControl has raised \$40m and is backed by world-class investors such as Insight Partners and the CrowdStrike Falcon Fund.

CONTEXT

Stanton House started working with DoControl after they hired their first Vice President of Sales in North America, and they were tasked with rapidly growing their North America-based GTM team.

OUTCOME

Stanton House went on to secure 5 people to join DoControl's GTM team in 9 months, those placements included:

- Vice President of Marketing
- Director of Channel, North America
- Head of Solutions Engineering
- Regional Sales Director, Boston
- Solutions Engineer, West

"Josh is a superb professional with integrity and exemplary communication skills. He is highly proficient in building real, successful business relationships both with the candidate and the company. Josh's work along with the team culture he helps to create at Stanton House are at the highest level in the recruitment industry."

Sales Executive at DoControl

