

Creating exceptional customer experiences

## ///RADICL

### OVERVIEW

Founded in 2021, Radicl's mission is to ensure companies that serve America's Defense Industrial Base (DIB) have access to strong, enterprise-grade cyber security protection.

Founded by Chris Petersen, who co-founded LogRhythm, Dave Graff, a former Air Force fighter pilot and Lockheed Martin Skunkworks executive, and Matt Petersen, a founding LogRhythm engineer.

### CONTEXT

Stanton House started working with Radicl when they set out to build their founding sales team, after securing \$9m in funding, adding to the \$3m previously raised. Their new round was led by Paladin Capital Group and included participation from Access Ventures and the DA Ventures Seed Fund.

### OUTCOME

Stanton House went on to secure Radicl their founding sales team of one Account Executive and two Regional Sales Managers. A shortlist was sent within a week of being instructed on the search and three successful candidates were offered within 4 weeks of being engaged, who subsequently went on to start within 6 weeks.

*"I've worked with many recruiters across my career. Josh is one of the best I've worked with. We hired him to help us build our founding sales team with specific personas in mind. Our personas were specific and non-standard. Josh went to work and brought us incredibly aligned and well-qualified candidates. He ran strong processes, communicated well, and when necessary, kept us on pace. Josh is a very high-quality recruiter and operator."*

**CEO & Cofounder at Radicl**